

NEWS FROM:
Business Development Division
Community and Economic Development Agency

FOR IMMEDIATE RELEASE

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City of Oakland Offers Non-Profit Office Leasing Workshop July 27
Workshop Offers Lease Negotiation, Finance Tips

OAKLAND, Calif. (July 17, 2006) – Executives from non-profit organizations located in downtown Oakland are invited to register for the **Non-Profit Office Leasing Workshop** to be held on Thursday, July 27, 2006, from 8:30 to 10:30 a.m. at Oakland City Hall. A panel of commercial brokers, lenders and developers will share insight about current market conditions and affordable options for nonprofits seeking office space in this era of rising commercial rents.

The focus of the workshop will be a panel of commercial brokers, directors of lending agencies and representatives of local development corporations who will address the ABC's of lease negotiations, office condominium ownership opportunities, non-profit incubators and available financial resources and tools.

Oakland has a rich tradition of being home to many nationally recognized non-profit organizations and educational foundations ranging from arts and educational groups to immigrant, minority and environmental organizations. While many of these groups originated in Oakland, other groups have been drawn to Oakland by downtown's competitive lease rates and its abundant commercial, cultural and transit amenities.

The workshop is sponsored by the Community and Economic Development Agency's Business Development Division which works to support and retain existing businesses through resource referrals, identification of potential locations and guidance through the City's permit processes. The workshop will be held in Hearing Room 4, Oakland City Hall, 1 Frank Ogawa Plaza. Space is limited to the first 50 registrants. Please R.S.V.P. to (510) 238-2081 or pstraughter@oaklandnet.com by July 21.